



INTERNATIONAL SAW AND KNIFE ASSOCIATION

Cutting Times

Spring 2011

Volume XLIII

Number XXXV

May 6th and 7th Band Saw Blade Manufacturing Troubleshooting & Sales Techniques

With Special Guests: Vollmer

\$125.00 per person
Price includes dinner
and tour at the
Pro Football Hall of Fame



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Hotel Information:

Hampton Inn
5256 Broadmoor Cir NW
Canton, OH 44709

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330-491-4335

•
Cost \$109.00 -2 queens
\$119 for King

•
Please make your
own reservations ...
Tell them you're with ISKA.

“Getting The New Generation Ready”



It is paramount that the kids are successful with the business or the parent's retirement income will be lost with the business failure.

by Roger J. Warrum

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So many times over the last twenty-five years, I have heard the senior generation speak poorly of the younger generation. “They don’t want to work, they are not as committed as we are, they just don’t have what it takes to be successful.” These are just a few of the comments I have heard repeatedly. I don’t believe that these statements are true. In fact, I think that we just learned a lesson about what this younger generation is capable of, during the war in Iraq. We sent young men and women with an average age of about 20. They had to make life-and-death decisions, work under tremendous pressure and do it successfully. They did it and they did it in style, and I believe that they sent the older generation a message, “If you train us properly, we can do anything.”

One of the monumental tasks, which faces a family business succession plan is the preparation of the younger generation to take control of the business and be successful. In many cases, the business is the parent’s major asset. Also, the kids rarely have the financial capability to purchase the family business; they neither have the cash to buy it or the credit to borrow the money to make the purchase. Consequently, it is not unusual for the older generation to be placed in a position where they must rely on the new generation for their retirement income. This usually comes from payment made from the business after the parents have retired. It is paramount that the kids are successful with the business or the parents retirement income will be lost with the business failure.

In order to help assure the new generation’s success, it is imperative that they have a well-thought-out and structured training program to prepare them for what they are about to face. Many of them graduated from a college or university. Although this education is very valuable, they may not have learned some of the practical lessons which will be needed in the real world of the family business. For those who did not attend college or university, they must find a forum which will allow them to learn at least the basic business and financial skills necessary to succeed.

ISKA NOTE:

ISKA offers seminars, forums, and meetings to teach a variety of skills to the next generations of business managers. These events are of interest to all generations who can confer and modify this practical information to each company’s specific needs. For example, this year’s agenda includes a financial, technical band saw, AWFS trade show sessions, and a tool/maintenance seminar. Please see www.iska.org “coming events” and follow this newsletter for further details.

PRESS RELEASE

After 15 years of dedicated leadership with Popular Machinery and Tools, Inc., Jerome Yeh has retired as of December 31, 2010. Popular Tools would like to Thank Mr. Yeh for all his years of dedication and support with the growth of our company.

Many of you already know Anthony Ruffo. Mr. Ruffo will continue Mr. Yeh’s standards of excellence. This management change will come with a seamless transition. Popular Tools is looking forward to a promising future with Anthony’s leadership.



Sincerely,
Popular Machinery &
Tools, Inc
www.Populartools.net
800-610-7297

Fire Prevention and Emergency Safety

Safety Training Handout

■ **To stay safe, you should know:**

- What the fire alarm sounds and look like.
- Multiple exits to get out of the building safely, in case your primary exit is blocked.
- What equipment should be turned off and how to do it.
- Where to go once safely outside the building.

■ **In case of fire:**

- Call the fire department or brigade immediately.
- Start the evacuation of the building by setting off an alarm.
- Only fight the fire, if you are trained and it is small and contained.
- Always have a safe escape route and exit to your rear.

■ **Remember to be aware that:**

- Heat from a fire can incapacitate you.
- Smoke can overwhelm you.
- Toxic vapors from chemicals or gases in the plant can suffocate you.
- Explosions can send debris flying which can hit you or land on you.
- You can come in contact with electrical lines.

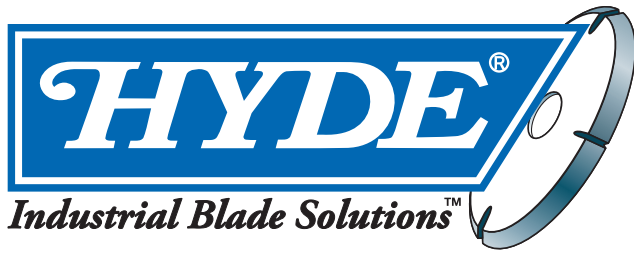
■ **To help prevent fires:**

- Store and dispose of chemicals as instructed on the container's label or MSDS.
- Only smoke in designated areas.
- Report to maintenance any equipment with a frayed or damaged cord.
- Keep your work area free of grease, flammable chemicals/solvents or oil.
- Make sure access to emergency response equipment is kept clear.

■ **To evacuate:**

- In the event of a fire or chemical release go out the nearest unblocked exit.
- During an earthquake, find a stable structure, such as a door frame to stand under. Stay there until the event is over, then exit through the nearest unblocked exit.
- In a weather emergency, go to the designated shelter area.
- Once at the designated meeting area, check in with the warden or supervisor.

Meet A New Member



Hyde Industrial Blade Solutions, located in Southbridge, Massachusetts, was started back in 1875 by Isaac Hyde, who supplied hand knives to the local leather and textile industries. Today, we offer a wide range of blades to all sorts of industries, including cloth & textile, converting, food processing, hose & belting, paper & packaging and tire & rubber.

We manufacture circular, straight and custom shaped machine blades and a full range of hand knives. We can put just about any edge on a blade - standard bevel edge, scalloped, notched, toothed, slotted, or any other edge design you may need. We engineer and produce all our blades and knives in-house – we're one of the few companies that truly control all aspects of blade manufacturing. Hyde delivers solutions – not just product – on-time, every time, so you can focus on other issues.

To learn more about

Hyde Industrial Blade Solutions,

*please contact **Eric Pfeiffer***

epfeiffer@hydertools.com

1-800-872-4933, ext 2205

and we'll have one of our local U.S. or

Canadian representatives follow up with you.



JULY 20-23, 2011 | LAS VEGAS, NV
LAS VEGAS CONVENTION CENTER
www.awfsfair.org

AWFS FAIR
ASSOCIATION OF WOODWORKING &
FURNISHING SUPPLIERS

JULY 20-23, 2011
LAS VEGAS CONVENTION CENTER
LAS VEGAS, NEVADA

www.awfsfair.org

In July 2011, participants from across the country and around the world will gather to preview leading-edge woodworking products, machinery, and supplies and to take advantage of the finest conference in the industry. A full scale international event that's as exciting as it is cost effective.

AWFS VEGAS is the woodworking industry's essential resource in a changing economy. Use it to strengthen your competitive position, reinforce your relationships, learn the latest, and to invigorate your business.

ISKA will host their very popular reception which follows the ANNUAL MEETING.

Contact Larry D'Antonio for room availability (708-386-2365 or bullsharpening@aol.com).

Follow this publication for the booth number, reception, and meeting locations.