



INTERNATIONAL SAW AND KNIFE ASSOCIATION



Cutting Times

Winter 2011

Volume XLVI

Number XXXVIII

2012 Winter Meeting

Feb. 29th thru March 2nd • Sarasota, Florida

www.sarasotabradentonairportsuites.hamptoninn.com/saw_knife

Wednesday 2/29

ISKA Board Meeting –Time TBD

Thursday 3/1

“Best Practices for Family Firms in Today’s Economic Environment”

Mike Trueblood

Friday 3/2

POP systems for saw shops and Small business marketing and web design

Mike Trueblood

Has spent 12 yrs as the director of the Family Business Council (FBC), one of Mihaylo Colleges centers for excellence at Cal State Fullerton. With his retirement on the horizon he has compiled his top 12 tips that will be useful in helping lay the foundation for a successful family business.

Ron Migedt

InTooligence Systems – POP systems for saw shops (pick up and delivery systems via tablet).

Chase Rief

Rief Media – Small Business Marketing and Website development.

Seminar Cost:

\$200 per Company

Hotel: Hampton Inn & Suites
Sarasota / Bradenton – Airport

\$129.00 per night

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Sarasota, FL 34243

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Meet Our New Members

Williams and White

Williams and White equipment manufactures specialized grinding equipment used in the cutting tool and machining industry. We understand that the performance of your clients saws knives and other cutting tools determines the productivity of their operations. This is a responsibility we take very seriously. Our continued investment in research and development is how we ensure you have access to only the most advanced tooling in the world. All Williams and White products are 100% designed and manufactured in North America at our headquarters in Vancouver, BC Canada.

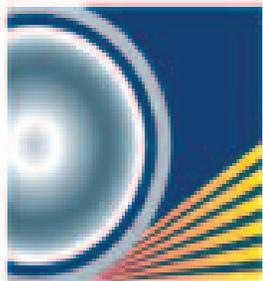
Williams and White designs and manufactures circular saw grinding machines including top and face and dual side grinders. Our product line also includes; knife grinders, tensioning and levelling machinery and all other support products of the grinding shop. Our dedicated staff will work with you in partnership to ensure the success of your organization.

It is our pleasure to be part of ISKA and we have appreciated the hospitality of the organization we have received so far. Our entire team looks forward to our active participation in the ISKA organization. For more information on Williams and White please visit our website at www.williamsandwhite.com or give us a call at 1-888-293-2268.

LEUCO

For more than 50 years *LEUCO* has been leading the market with tooling innovation for not only the woodworking industries, but also for the metal, composites, and plastic industries. In addition to innovative tooling LEUCO's global technical advisory services assist our customers in achieving the highest efficiency and productivity.

Around the World.....



GrindTec 2012

International Trade Fair for
Grinding Technology

www.grindtec.de/en.html

GrindTec March 14-17 Messe Augsburg Germany

Presidents of ISKA



Past presidents join newly elected Cheryl Rinicella (Saw Systems, Inc.)

Back Row: *(Left to Right)* Sheldon Warrick (3B's Saw & Tool) (2004-2005), Cheryl, Mike Lindsay (Eastside Saw & sales) (2010-2011)

Front Row: Einar Gustafson (Keen Edge Sharpening) (1998-1999)
Dick Vadnais (Pengar Tool) (1984-1985), and Jerry Brillhart (Saw Systems, Inc.)(1990-1991)

ISKA Welcomes Tim Rief To The Board

Tim Rief started in the saw business at the age of 24 with Daily Saw Service in CA. Continued as vice president for nearly 20 years before leaving to pursue other venues. Ran the Western USA for European Tooling Systems and Leiser USA for several years. Opened Tim Rief and Associates, Inc. in 2004 with one line of tooling. Have since grown every year and now have 7 thriving lines and looking toward the future. In February will celebrate 30 years in the business.

Born and raised in Southern California, Tim Rief is a graduate of Cal State Fullerton.

Honorary Life Member - Sheldon Warrick

Honorary life members are nominated by the Board of Directors and awarded to individuals who have provided outstanding leadership and support to the Association. ISKA has inducted long time member and treasurer, Sheldon Warrick into this "ISKA Hall of Fame." Sheldon is the owner of Three B's Saw and Tool. His wife Jenny and sons Brad and Kevin have joined him in this family business. 3 B's joined ISKA in 1992 and Sheldon was elected treasurer. He was well-suited for this job coming from an accounting background in the military. He simultaneously carried the duties of vice-president, president (2004-2005), and past president. Countless donated hours resulted in flawless financial records for which he deserves our appreciation and gratitude. The Board asked Sheldon to return as interim treasurer which he was happy to do. He continued on the Board until another volunteer member

was trained to take over this important job. Again now, he has retired from the Board to the golf course! William Ward said, "Greatness is not found in possessions, power, position, or prestige. It is discovered in goodness, humility, service, and character." That is why Sheldon Warrick's name is added to this list.



Press Release

Dr.-Ing. Manuel Gerst joins Vollmer as Technology Director

Biberach/Riß, 19th September 2011 – Since 1st September 2011, Dr. Manuel Gerst has lead the technology team at Vollmer Maschinenbau Werke GmbH. As Technology Director he is responsible for the entire business area of technology for the specialists in grinding and eroding machines in Biberach.

“With Dr. Manuel Gerst, we have brought a technology expert on board who will support us in further expanding our portfolio of sharpening machines”, says Dr. Stefan Brand, CEO of the Vollmer Group. “We expect to benefit particularly from his many years of experience in the design of chipping tool machines and in the development of processes in grinding machines.”

Before joining Vollmer, Dr. Manuel Gerst held managerial positions at Gildemeister AG and Robert Bosch GmbH. More recently, he was the Design and Development Manager at Gildemeister AG, where he coordinated all of the company's development projects and continually improved innovation management. At Robert Bosch GmbH, in the company's internal special machine manufacturing division, he was responsible for the grinding section, where he was in charge of the machine portfolio and process development. Dr. Manuel Gerst received his doctorate at Technische Universität München in Mechanical Engineering in the Product Development Faculty.

The Prez Sez...



The Holiday season and end of another year is approaching which is a good time to pause and reflect on our business as well as personal goals. This year has been a roller coaster ride for Saw Systems. Slow to crazy and back has been our pattern. Daily challenges not only to us, but, our vendors, customers, and personnel have been the normal. Our family is looking forward to the ISKA opportunity to discuss some of these challenges in March at the Family Business / Tech Seminar. Atlanta IWF will be another opportunity to address our challenges of machinery and equipment. The technical smithing information and tour at another fine ISKA member Grasche in the fall will finish our calendar for the year. If you are able to attend all three I guarantee a lot of your questions will be asked and answered.

Looking for the perfect gift in this busy rush? THE GIFT by Joan Stephen. The gift of encouragement should be given every day...Pass it out freely..and in gentle ways. There's no need for ribbons to make it look grand. Just the simple encouragement of a kind, helping hand.

Have a wonderful holiday.
Cheryl Rinicella



**DON'T
FORGET US...
IT'S
MEMBERSHIP
RENEWAL
TIME!**