



INTERNATIONAL SAW AND KNIFE ASSOCIATION

Cutting Times

Summer 2015

Volume LX

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ISKA Celebrates 50 Years



JULY 22-25, 2015

LAS VEGAS CONVENTION CENTER

LAS VEGAS, NEVADA



MARGARITAVILLE

Friday July 24th

3555 Las Vegas Blvd.

Inside the Flamingo Hotel and Casino.

ISKA Booth # 7749, Machinery Hall,

Las Vegas Convention Center

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Winter Meeting: Punta Gorda Attendee List



ISKA President: Tim Rief, Tim Rief and Associates, Inc.
ISKA Past President: Cheryl Rinicella, Saw Systems, Inc.
ISKA Vice President / Secretary: Paul Muscat, Skarpaz Inc.
ISKA Treasurer: Jim Ziemer, Diamond Saw Works
ISKA Convention/Education Chair: Bill Zickel,
WD Quinn Saw Co.
ISKA Roster Chair: Monica Garris, Farris Belt & Saw Co.
ISKA Membership Chair: Eric Barr, Expert Die, Inc.
Speaker: Mike Rans, Saws International

Mike & Julie Lindsay, Eastside Saw
Dawn Barr, Expert Die, Inc.
Steve & Jeanne Bergerson, Western Saw, Inc.
Dan Zickel, WD Quinn Saw Co.
Jerry & Natalie Brillhart, Saw Systems, Inc.
Peter Allen, Vollmer of America
Shannon Fox, Vollmer of America
Kent Kerns, Atlas Saw and Tool Company
John & Theresa Alcamo, Pro Cut Saw & Tool

Leadership & Succession



Our speaker, Mike Rans of Saws International/Kinkelder gave an interesting and informative presentation entitled “Leadership and Succession “. A successful leader, we learned, is one who ensures that the business

(people, processes, and profits) and growth are managed correctly. This is accomplished through quality decisions followed by quality implementation. Company goals can be reached, he continued, through the proper assembly of a team with different skill sets. Leadership is essential to success. Clearly present your goals, be a strong communicator, and an inspiration to your team. Many thanks to Mike for his message and for the fun fishing trip.

Meet Our New Board Members

Eric and Dawn Barr began Expert Die Inc. in 1993. Being located in Dalton, Georgia, The Carpet Capital of the World, the company was started in the family barn to supply dies for the carpet industry. As trends changed from carpet to hardwood and laminate flooring so did Expert Die. Expert Die is now housed in a 15000 square foot building and employs 30 people. We sharpen blades and tools for the food processing, automotive, woodworking, metal working, aerospace and recycling industries. We also have a full machine shop run by Eric’s father, Richard, who has 50+ years of experience. We are a family-owned business where quality comes first, and a strong supporter of “Buy Local”. Our motto is “If it’s not perfect, do it again”. We have been members of ISKA since 2009. ISKA is a great organization and Eric is honored to be serving as the Membership Chairperson. If you or someone you know is interested in ISKA contact Eric Barr for more information.

ISKA Fishing Trip

Getting up before daybreak, packing the supplies, the intrepid fishing crew set off to find the Angler's Dream in Punta Gorda. The sunrise was beautiful over the Gulf and brought perfect weather. As you can see from the pictures on the next page, dolphins followed us out to our first of three locations. Bill Zickel caught a really nice fish only to be out done by his son Dan who caught the largest fish. His was a 20-1/2" grouper. I'll bet he learned his fishing skills from his father. As a group we caught about 80 fish and had a wonderful experience. Many thanks to Mike Rans of Kinkelder for the sponsorship of our trip.



Bill and Dan Zickel (W.D. Quinn Saw) packing car in the dark



Coffee in hand ready to roll



Tim Rief (Tim Rief & Assoc) and John Alcamo (Pro Cut Saw) heading to the gulf.



Bill Zickel's beautiful fish



Dan Zickel's 20-1/2" grouper largest of the day



Fishing crew tired but happy!!



Laishley Crab House



Steve & Jeannie Bergerson



Dean Rinicella, Jerry & Natalie Brillhart



Eric Barr, Jonathan Garris, Miranda Garris, Dawn Barr



Our Host-Ron Migedt, Dan Zickel, Mike Rans,
Paul Muscat



Mike & Julie Lindsay



Steve Bergerson & John Alcamo



John & Theresa Alcamo

ISKA Membership Report

Winter Meeting 205 • Friday, March 20, 2015

Presented by: Eric Barr, Member Chair

New Associate Members

Ceratizit USA
11530 Stephens Drive
Warren, MI 48089
Carmen Morgan
C. Patrick Stoney
Pat.stoney@ceratizit.com

Radiac Abrasives, Inc.
101 Kendall Point Drive
Oswego, IL 60543
Mike Wendelken
mwendelken@radiac.com
Steve Johnson
sjohnson@radiac.com

New Members

Jerome Yeh
Hill Country Tool Co.
10833 Hillpoint
San Antonio, TX 82217

Kevin Hartley
Southern Saw & Cutter Co., Inc.
5808 Plauche Street
Harahan, LA 70123
kevin@southernsaw.biz

Miguel Martinez
Caguas Carbide Service
P.O. Box 5461
Road 931 KM 3.4 BO Navarro
Caguas, PR 00726
Ccarbide5461@gmail.com

Jonathan Hoffman
A&H Industries, Inc.
P.O. Box 223
837 South Railroad Street
Myerstown, PA 17067
pcd@ahtools.com

Gary Nicely
Hot Knives, LLC
8208 Exchange Way
St. Louis, MO 63144

John Alcamo, Theresa Alcamo
Pro Cut Saw & Tool
18909 E. Appleway
Spokane Valley, WA 99016
john@procutsaw.com

Robert Scamardo
RSC Industries, Inc.
5451 West Water's Avenue
Tampa, FL 33634
sawsmfg@aol.com

Tim Jones, Joan Jones
Tennessee Saw Works, Inc.
P.O. Box 309
1025 E Hwy 11-E
Jefferson City, TN 37760
Jjones1324@yahoo.com

Business For Sale

Wisconsin Carbide Saw Blades and Cutting Tools Sharpener and Distributor For Sale

Mid-States Carbide, Inc., located in Sheboygan, WI, specializes in the sharpening and custom manufacture of carbide saw blades and cutting tools. It serves a wide variety of industries located primarily within the state of Wisconsin. The company's nearly 52 years of experience has contributed to its name recognition and reliability among the people and industries it serves. Mid-States Carbide is also a distributor of well-known cutting tool manufacturers, which gives it a wide selection of product solutions among its customer base.

This business is valued at \$750,000. The benefits of considering an acquisition of this business include its high growth potential, diverse customer base, and high percentage of recurring revenue. The seller is available to assist with smooth ownership transition. To learn more, please send a statement of interest to David Goelzer at midstatesd@powercom.net.

The Prez Sez...



Prez Says

I want to take this opportunity to thank everyone who attended and contributed to our Winter Meeting/Fishing Trip in Florida.

Had a great time, had a great meal and caught a few fish. Thanks to Ron Migedt of Riverside Tool and Mike Rans of Saws International for making it happen.

Looking forward to what is yet to come for our 50th Anniversary Year Celebration. Hammering Seminar and AWFS in Las Vegas!

Please try to join us, get involved, meet the other members, make new friends!

Tim Rief

Thank you for serving on the ISKA board.

I attended my first ISKA board meeting back in 2005. It was a winter meeting in San Diego. A good friend, Dick Vadnais (ISKA President 1984-1985), encouraged me to attend and possibly get involved. Well, it didn't take long. At the next meeting, one of the board members needed to leave and I was drafted. I was somewhat intimidated at first but every one made me feel welcome and after a while I looked forward to our meetings and being with the group. Now that I am off the board, I miss the people and the activity of planning and organizing various events.

I have made many new friends through my involvement with ISKA and I encourage you to get involved also. One thing about being on the board, it forces you to get out of the shop to attend the various meetings and IWF & AWFS. My wife, Julie, and I would usually add a couple of days before or after the meetings to have a couple of days to ourselves and relax. Without ISKA, I would have just kept working and missed out on making new friends and learning from other shop owners. I have received much more from ISKA than I have put into ISKA.

On a final note, I would like to address some concerns from members about having Associate Members on the board. I was one of the advocates for this change for two reasons. First of all, one third of our members are Associates and they should be represented on the board. Secondly, during the recession of 2008-2009, we were unable to get Regular Members to volunteer to serve on the board. In 2009, Steve

Bergerson from Western Saw was the first Associate Member to serve on the board. Since that time, none of the Associate Members serving on the board has asked for any special treatment for themselves or the companies they represented. They have always been concerned with the long term success of ISKA and its members. Actually, the Associate Members have recruited far more Regular Members to join ISKA since they call on them on a regular basis.

So....get off of your derriere and start attending the board meetings. ISKA is your association!

Thank you for the opportunity to serve on the board.

Sincerely,
Mike Lindsay

WANTED

USED AKEMAT B FACE GRINDER

Please contact Mat Harris

800-233-1969 • mharris@yorksaw.com

