



INTERNATIONAL SAW AND KNIFE ASSOCIATION

Cutting Times

Winter 2021

SAW HAMMERING SEMINAR

What a year it has been, and in a similar fashion to last year, 2021 began with a continued battle with the corona virus – online meetings, phone calls, and staying home. But as the year progressed, we finally began to see some relief.

During the virtual ISKA winter meetings, we set the tone for the year by planning events and activities, which renewed hope that we would be able to meet in person again, continue saw filing education, and continue to grow the ISKA organization. The winter meetings also allowed us the opportunity to swap success stories and share industry challenges.

The bulk of the winter meetings revolved around ISKA participation in the AWF 2021 show, held in Las Vegas, Nevada, and plans to execute a second saw hammering seminar before the end of the year. Our planning and discussions paid off because while in Las Vegas, our ISKA members were able to connect with existing members to reinforce our strong relationships and allowed us to solicit new members. The ISKA board and members supported industry colleagues by visiting each booth to show genuine interest and support. Thanks to our hard work while planning, the business meetings were a huge



success and took care of all business and positions. The highlight of our trip was undoubtedly the ICE BAR reception – this private event was enjoyed by all and was a cool way to end the trip!

In the fall, we attended ISKA’s Saw Hammering Seminar, which was a massive success. The Peerless Plant hosted the seminar and provided everything we could need for Jim Davis and Joel Miller to work with us on saw hammering. Here we were able to learn in-depth the intricacies of hammering and tensioning both regular saws and thin kerf saws. We are so grateful for the hospitality Peerless extended to our group, and particularly enjoyed concluding the seminar with a tour of the Peerless Plant.

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THE PREZ SAYS...

This is the time I reflect on our past year. There is no question that many of the challenges that started in 2020 have continued throughout 2021. Finding qualified individuals along with the recent supply chain challenges continues to put a lot of stress on all parts of our industry. We can all agree this situation has forced us to find creative ways to become more efficient. Companies purchasing new equipment, improving current processes, and even people coming back from retirement to help out. One thing is for certain it is a good time to remember how appreciative we need to be for loyal and hardworking employees. Please be sure to take time to thank them as we are all trying to adapt to these unfamiliar times.

I am looking forward to 2022 with optimism. There are many events scheduled starting with ISKA's winter meeting in Orlando March 3-4 2022. Also scheduled Grindtec, GrindingHub, IWF, and IMTS. With many other shows in between. All of which present great networking opportunities.

I hope you all are able to enjoy time with your loved ones this holiday season. From my family to yours, Happy New Year. I hope to see you in 2022.

Dan Zickel
W.D. Quinn Saw Co., St. Louis, MO



A Farewell Message from Judy Brenner Former Cutting Times Editor and Publisher of Sharpener's Report

After producing 16 issues of Cutting Times, from Fall 2016 to Fall 2021, it's time to say farewell but not goodbye, as I'll continue my membership in this wonderful association. My path in this industry came about after first reporting for American Metal Market. Decades later, when I became publisher of Sharpener's Report, it was time to write about metals again. I built up the digital presence and gained a global following, joining ISKA in 2013. When Jeff Goetz at Colonial Saw introduced me to ISKA Board Members in 2015, the chance to manage the Cutting Times presented itself.

The ISKA mission and values align with mine. Like Sharpener's Report readers, ISKA Members are tireless, savvy business folks with a mindset of friendly competition. ISKA offers an impressive network where you can learn more or serve as a mentor.

In 2022, I have made time to launch my first FICTION book: The Moments Between Dreams, which you can pre-order at your favorite bookseller. Please view websites based on your interest: (author) judithfbrenner.com; (editor) brennereditorial.com; and Sharpener'sReport.com to view books, or the archives on saw and tool sharpening articles.



MEMBERS SPOTLIGHT - Sharpeners Report

Sharpener's Report conducted its annual sharpening price survey last month and the results are going to be shared in its February issue.

"It's a great two-page handout to compare prices nationally, and view the high, the low, median and mode sharpening prices charged. We captured indicators of mail order business volume, along with trends about whether companies raised prices in 2021 or if they plan to in 2022," said Managing Editor and Publisher Judy Brenner. ISKA Members and other saw and retail service shops, including mobile sharpening businesses, do not reveal their company names but indicated states they served and whether they face lots or very little competition. Many common blade sizes are included in the survey. "We have conducted the Price Report annually since 1990," Brenner said. The Sharpening Price Report can be ordered on the website's Book Store for \$39 mailed to your shop or \$25 emailed. Call the Sharpener's Report Publishing office if you have questions, Tel. 952-406-8870 or email info@sharpeners-report.com

The 2022 Price Report will be posted on the sharpeners-report.com website and requires a password to access.



SAW HAMMERING SEMINAR - continued

We are ready and excited for the new year ahead of us! With the new year comes new opportunities to grow our membership and continue the art of repairing saws and knives.

Our first meeting will be March 3-4 in Florida.

International Saw & Knife Association always welcomes suggestions and is interested in any company volunteering and offering a venue for seminars. Please contact Jordan Chynoweth jordan@psaws.com





INTERNATIONAL SAW AND KNIFE ASSOCIATION

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*Do you have an ISKA tech tip
or news to share? Contact
Paul@smithsawmillservice.com
or info@iska.org*

EVENTS

The Cruise is **CANCELED**, however, we can still meet in Florida in March
Join us for the:



2022 Annual Meeting and Networking

March 3 - 4, 2022, 8:00 a.m. ISKA will hold its Winter Board Meeting at Mystic Dunes Resort and Golf Club, Celebration, Florida. Room blocks are reserved for the group.
diamondresortsandhotels.com/Resorts/Mystic-Dunes-Resort-and-Golf-Club



IWF 2022 - International Woodworking Fair

Make plans to attend the IWF 2022, where the business solutions you need are here. With an unmatched product mix to increase sales plus new technologies and innovations to open new markets and new ways to power long-term growth.

The event is held at Georgia World Congress Center, Atlanta Georgia on August 23rd - 26th.

Join us for a reception at STATS Brew Pub on Tuesday, August 23, 2022 from 6-9pm.

ROSTER UPDATE CORNER | NEW MEMBERS

Industrial Sharpening and Sales

2825 W 11th Street
Houston, TX 77008
Tel: (713) 562-1502
Web: forrestmfg.com

Whiteside Machine Co.

4506 Shook Road
Claremont, NC 28610
Tel: (828) 459-2141
Web: whitesiderouterbits.com

Union Grove Saw & Knife

157 Sawtooth Lane
Union Grove, NC 28689
Tel: (704) 539-4442
Web: sawandknife.com